## **Memory Care Services**

- > Programming
- > Five-Day Orientation program
- > Behavior specific program
- Alzheimer's disease and other dementia specific program

In addition, all Memory Care clients have access to the full range of our Assisted Living Operations Services, as outlined below:

## **Business Plan Development**

- ➤ Mission Statement and Company Strategy
- > Key Strategic Advantages
- ➤ Liabilities and Risks
- Business Background and Operating History
- ➤ Facility Features and Benefits
- ➤ Resident/Provider Agreements
- ➤ Assisted living and Alzheimer's demand
- ➤ Market Position and Characteristics
- ➤ Market Entry and niche
- > Customer needs and wants
- > Acuity levels
- > Competitive analysis
- ➤ Business Strategy
- Ownership Structure

# Monthly Narrative and Key Result Area (KRA) Progress

- Facility Performance Score Card and Quality Index
- Tasking Report

## **Master Pre-Opening Task List**

- ➤ Newly Developed Facilities
- ➤ Existing Established Facilities with new services

# **Comprehensive Operations Audit**

➤ Evaluate every department against standards of excellence and help department heads to create their own plans of correction to strengthen their department and improve their operational efficiency.

#### **Human Resources**

- ➤ Payroll Analysis
- > Staffing Schedules
- Employee Handbook
- Overtime Analysis and Improvement Plan

### Staff Analysis

- > Turnover Analysis and retention plan
- ➤ Morale Building
- > Employee recruitment
- ➤ Hiring procedures
- > Interviewing
- > Evaluation
- > Employee brochure
- ➤ Benefit fact sheet
- > Compensation and benefit analysis
- ➤ Motivation and Reward programs

> Employee bonus plan

# Management

- ➤ Line Staff
- ➤ Performance Appraisals
- > Competency Analysis
- Executive Director and Department Head Orientation Plan
- > Pre-Employment Exam (English and Spanish versions)
- Medication Exam

## **Employee Satisfaction**

- > Survey
- > Interpretation
- > Improvement Plan

### **Policies and Procedures**

- > Review and development
- ➤ Job Descriptions

### **Activities and Enrichment**

- > Program identification
- > Program differentiation
- > Program Therapeutic Evaluation
- > Community Involvement
- ➤ Volunteer Program and procedures
- > End of Life Protocol

## **Quality Assurance Program**

- > QA Policies and Procedures
- ➤ QA Tracking system

- Quality Indicators
- ➤ Mock Survey for State Inspection Preparation

## **Falls Prevention Program**

- ➤ Falls Tracking system
- > Falls Prevention
- > Falls and Fracture avoidance training

## Risk Management

- ➤ Risk Management review
- > Policies and Procedures Manual
- ➤ Incident Reporting
- ➤ Compliant with Insurance requirements
- > Legal tips and traps
- > Safety Committee
- ➤ Risk Management Training
- > Privacy

# **Workers Compensation Analysis**

- Cost Containment
- ➤ Light Duty Programs
- ➤ Shared Risk Agreements

## **Emergency & Disaster Evacuation Plan**

#### Financial

- ➤ Accounting Procedures
- ➤ Accounts Receivable Procedures
- > Payroll procedures

- > Fiscal Monitoring
- > Spend Down Sheets
- > Budget Management
- ➤ Weekly Reports
- ➤ Budget Analysis and Planning Operating Capital Assessment

#### **Food Services**

#### Kitchen

- ➤ Menu Planning
- Sanitation and Food Safety
- ➤ Cost Efficiencies and Inventory Control
- Purchasing
- > China, Silver, Glassware
- Production Planning
- > Special Events and Parties
- Grand Opening
- > Chef Skills Assessment

### Dining Room

- Service Protocol and Order of Service
- Dining Room Management and Staffing
- > Server Training and Service Exam
- ➤ Conversion to two-seatings
- ➤ Cost Saving Assessment and Ideas

#### Maintenance

- ➤ Work Order System
- > Preventative Maintenance Plan

- > Capital Budgeting Plan
- ➤ Maintenance Director Skills Assessment

# **Concierge and Reception**

- > Handling Inquiries
- Resources
- ➤ Log Books
- > Security

## **Resident Relations**

### **Resident Satisfaction**

- > Survey and interview
- > Evaluation
- > Plan of Correction
- ➤ Proactive Approaches to Manage Expectations

### **Customer Service**

- Family Handbook
- ➤ Handling Complaints
- > Responding to Families
- ➤ Comprehensive Training
- > Exit Survey

# Housekeeping and Laundry

- > Housekeeping Master Plan
- > Common Areas
- > Apartments
- > Infection Control
- > Staffing

> Safety

# **Personal Care**

- Care Plans
- > Staffing and Care Assignments
- > Service Plan
- ➤ Cost/Benefit Analysis
- > Weight Loss Calculator
- Medication Management